

"TERMITE" TERRY'S INSIDER INFORMATION

TOP SECRET

October 2011



Happy Halloween!

www.termiteterry.com



(949) 631-7348

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"Home of Your Ironclad, Money-Back Guarantee"

Drywood Termites Swarming In Orange County!

Homeowners in Orange County are calling for help because they are finding hundreds or even thousands of drywood termites swarming around their homes and businesses. When you see termites swarming, you know it is their mating flight and this usually occurs during the months of September and October.

Scientists believe that swarming is triggered by bright sunlight and temperatures over 80 degrees Fahrenheit. Another real important factor to consider is;

If you see drywood termite swarmers, you know the colony is at least four years old.

This fact is really important for you to know. Let's say you had your home treated for drywood termites one, two or three years ago and now you see them swarming around inside of your home or business, again. If that is the case, you know for a fact that your previous treatment was probably not effective. There is no way a new termite colony could have moved in, started a family and began producing new swarmers that quickly!

Fortunately, drywood termites are extremely poor fliers and most of them will start settling down after they fly for just a few feet. A majority of them will fall prey to birds, reptiles or other insects. A lot of the others will die of dehydration or injury.

After the swarmers land, they shed their wings and start the mating process. Then, they start looking for a piece of

wood to enter. Cracks, knot holes or joints between pieces of wood are the easiest access points. The king and queen will remain in their small nest and build up the colony. Drywood termite colonies are usually small but when you combine multiple colonies in a single piece of wood, you may have over 10,000 members. When you have that many termites eating 24 hours a day for 365 days a year, **you're going to start seeing a substantial amount of damage.**

Locating the nests of drywood termites is not always easy. For example, many people will see a large collection of wings and even dead termites located around doors and windows. And, some will make the mistake of thinking that the termite nests are located in these areas. **DON'T BE FOOLED!** Drywood termites are attracted to light and it is very normal for them to fly from another area of the room toward a door or window where there is bright light. They are trying to escape! But, what usually happens is that they run into a piece of glass or a window screen. This is why you'll often find a lot of wings and termites in those areas.

Bright electric lights can even trigger termite swarms at night. **DON'T BE FOOLED!** Just because you see termites and wings around a light does not mean the nests are located in that area. They are probably coming from another part of the room.

If you see evidence of drywood termites, the first thing you need to do is to order a thorough inspection of your
(Keep reading)

150th Anniversary Of The Telegraph!

On October 24th, 1861, the first transcontinental telegraph in the U.S. was completed and the first message was sent. This made the Pony Express obsolete. (Next time you make a call on your cell phone or send a text message, try and imagine what your life would have been like back then!)

Famous Quote From Johnny Carson!

"If life was fair, Elvis would be alive and all the impersonators would be dead."

**"The King Of Late Night Television"
Born October 23, 1925**

Rave Reviews!

"I just wanted to let you know that after having 5 different companies come out and give me bids, I chose your company for two reasons.

First, Skip was the most responsive and the most knowledgeable person I had come out to our house. Although I met directly with two owners of other companies, they both failed to return my calls after they presented their bids. Skip was not only accessible, but on any calls where I left him a message, he promptly returned all of them.

To many companies, it must seem straight forward – either tent or don't tent. But, in the day of the internet, I spent a lot of time researching, not only the methods, but also termites. I had a lot of questions and I made my decision after one lengthy phone call with Skip, in which he patiently answered all my questions and knew about all the different methods I had researched.

Second, after feeling very comfortable with Skip, I was also left with the impression that your company really wanted my business. Your constant mailings coupled with your guarantee assured me that Skip had chosen a reputable company to work for. Without Skip, I would not have necessarily chosen your company, but with the combination of Skip and the feeling I got about your company's integrity is a winning combination.

I was extremely pleased with the tenting. I was expecting the worst (broken tiles, dead and broken plants, etc.) and I was very pleased that they were professional and left our home in the same condition as before the tenting. I was also very pleased that everything happened according to how Skip had presented it.

Thank you for your customer service. It sets you apart from your competitors and I will highly recommend you to anyone looking for a pest control company."

Monica Monier
San Clemente

structure.

Once in a while, you'll get lucky and find termite pellets (fecal droppings) and/or corresponding termite damage. Carefully inspect those areas and you may find the nests.

Quite often, you'll have a situation where you know you have termites but you can't find the exact location of the nests. In those cases, your best solution is to have the entire structure fumigated with Vikane gas. Heat treatments may also be an effective choice. With heat treatments, the entire structure can be heated up to a lethal temperature of 130 degrees or you may only need to have a portion of the structure heat treated.

Some termite inspectors will recommend you have your home "spot treated" instead of doing a fumigation or heat treatment. If you can locate the nests and you have full access for treatment, spot treatments will work very well.

Don't Be Fooled When Your Termite Man Says, "Trick Or Treat"!

Spot treatments will not work if you can't find the nests or if the infestations lead into areas which are not fully accessible for treatment.

Over the years, we have seen many, many home and business owners get **tricked** with a "spot treatment", only to find out a short time later that they still have a termite problem. That is really unfortunate because they often **have to pay someone like us to come back and do their job over again**, the right way.

Fumigations and heat treatments were invented because so many people had termite problems that could not be solved with a localized treatment. Back in the old days, many people had to open up ceilings, walls and literally take their roofs off to try and locate all the nests. **That was really messy, time consuming and very expensive.** If done properly, fumigations and heat treatments will do little if any damage

to your home and property. They are often much less expensive (especially in the long run) and you'll find them to be a pleasant "treat".

At "Termite" Terry Pest Control, we also have a very special "treat" for you that no one in California can offer;

"We'll Get Rid Of All Your Termites Or Your Treatment Is FREEEEEE!"

We challenge you to ask any other termite company if they will match our guarantee. And, we already know their answer. They will tell you that there is no way they or anyone else could possibly offer a guarantee like that. (We've even heard them say that we're going to go out of business by offering a guarantee like that!). Little do they know . . . We've never even come close to having to refund anyone's money!

How can we offer a guarantee like that when no one else will dare to do so? The answer is simple! All you have to do is MEASURE up the structure carefully, install and seal up GOOD fumigation tarps and put in a FULL TANK of gas. Here's a fact;

If you don't measure a home correctly, you use scrap tarps with lots of rips and tears and you only put in a little bit of gas – YOU CAN'T OFFER A MONEY BACK GUARANTEE BECAUSE THE FUMIGATION WILL NOT BE EFFECTIVE!

Do you have a termite problem and want to have the peace of mind knowing your fumigation will be done the right way? Call us at **(949) 631-7348** and we'll be happy to schedule an inspection at your convenience. Leave the "tricks" for someone else. Instead, give yourself a very special "treat"!

95 Year Old Man Survives 400 Bee Stings!

A 95 year old man was walking near his home in Southern California when he was attacked by an angry swarm of bees. The man was stung by the bees over 400 times, but somehow managed to survive.

The local police said that an exterminator was trying to remove bees from a nearby apartment building. Apparently, the bees were disturbed by the exterminator's work and that was what triggered the attack. The police believe the bees were Africanized Killer Bees.

The elderly man, whose name was not released, was discharged from the hospital without an overnight stay.

Termite Terry said, "Most men would have died after being stung that many times. That old man is a real tough guy!"



Termite Terry wants to remind everyone that killer bees look just like regular honeybees and there is no way to tell the difference unless you send them to a lab for testing. That is why you always need to be fully prepared and have all of your safety gear on before you start dealing with any bees. Terry's specialists have dealt with killer bees on a number of occasions and they will all tell you that if you do disturb a hive of killer bees, **your whole body will be covered with stinging bees within seconds.** That is really scary!

Do you or does anyone you know have a problem with bees? Don't take chances! **Call our office at (949) 631-7348** and have one of our specialists take a look at it for you.

One Of The World's Most Feared Pests Found At Airport!

The Khapra beetle, which is one of the world's most feared pests, was recently found at Chicago's O'Hare airport. U.S. Customs officials discovered the Khapra beetles in two ten pound bags of rice, which were brought in by a passenger from India.

U.S. Customs and Border protection says, "The Khapra beetle is one of the world's most destructive store-product pests. It is difficult to control once introduced into a region because it feeds on a variety of dried materials, is resistant to insecticides, and can go long periods without food. Infestations can result in up to 70 percent grain damage, making products inedible and unmarketable. It originated in South Asia and is now present throughout much of Northern Africa and the Middle East, with a limited presence in Asia, Europe and South Africa."

This pest first invaded California in 1953 and was not eradicated until 1966 at a cost of 15 million dollars.

Customs officials have intercepted the Khapra beetle 100 times this year, compared to 3 to 6 times per year in 2005 and 2006.

Our officials need everyone's cooperation - This is a serious problem pest!

Halloween Safety Month

Halloween is fun and all of us have many fond memories of celebrating the holiday as a kid. Halloween has also become a special holiday for adults and one could argue that the adults have even more fun than the kids do on this day.

Unfortunately, accidents do happen and that is why we would like to remind you of some Halloween safety tips:

- Make sure your kids wear age-appropriate costumes made of flame retardant materials.
- Adults or older siblings should accompany children when they are trick or treating.
- Children should walk in groups and have a set time to return home.
- Have your kids carry flashlights.
- Don't allow children to enter homes.
- Tell your children not to get into cars with strangers and tell them not to even talk to strangers.
- All candy and treats need to be inspected by adults before allowing children to eat them.
- Throw out candy or treats which have been opened or tampered with.
- Don't eat home-made treats unless you know the person who prepared them.

Additional Safety tips for adults:

- Drive cautiously and be on the lookout for children.
- Don't drink and drive! If you've had too much to drink, do the right thing and call a cab.
- Keep your cats inside because during this time of year, vicious people tend to find Halloween an excuse to harm them. Black cats are especially at risk because some will offer them up as sacrifices.

Here's to a memorable holiday - Have a safe and happy Halloween!

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Full Line of Pest Control Service || Termite Fumigations and Treatments || Dryrot and Termite Damage Repairs

****At Termite Terry, We'll Get Rid Of All Your Termites Or
Your Treatment Is FREEEEEE!!****

Buying A Home In Today's Market Can Be Scary!

Around Halloween, you'll hear scary stories about everything from werewolves to witches. But, in today's real estate market, you can hear scary stories from home buyers almost everyday of the year.

Take this one lady, who lives in a nice home which was purchased recently. When she bought the place, the realtors handed her a termite completion report which **certified** the home was completely free of all evidence of termites and damage. **WRONG!** After moving in and doing some checking, she found that her home needs a fumigation, subterranean termite treatment and wood repairs which **will cost her about \$20,000!**

Another gentleman recently purchased two homes in the area. He was presented with a termite completion report on both properties and both reports **certified** that both homes were free of termites and damage. **WRONG! Both of his new homes need fumigations, subterranean termite treatments, wood repairs and his estimates are expensive!!**

How could this happen?? Sorry, I don't know the answer. However, it might help if these other termite guys would stop and get out of their trucks when they do inspections. Believe me - it's hard to do a good inspection when you're driving by at 20 MPH!

Ladies and gentlemen, I love Halloween and enjoy all the pranks and scary stories. But, come on – You don't want to experience a Halloween nightmare when you are about to lay out 500,000 or more dollars for a house!

If you are even thinking about buying a home, **CALL US FOR A TERMITE INSPECTION!** You need to be serious when you're buying a home so you'll know exactly what you're buying. After you've bought a good house and you're happy with it, put on your scariest costume and say BOO! Then, please invite me to your Halloween Party! (I promise that I'll wear my "terminator" costume!)



"Termite" Terry Singleton