

“TERMITE” TERRY’S INSIDER INFORMATION

TOP SECRET

July 2017

4th July
★ Happy ★
Independence Day



www.termiteterry.com

(949) 631-7348

“Home of Your Ironclad, Money-Back Guarantee”

Inside This Issue...

- Case Of The Mysterious Bug Bites 1
- Rave Reviews! 2
- Truvia To Be Used As A Pesticide? 3
- President’s Economic Stimulus 3
- National Ice Cream Month 3
- Killer Bees Attack Seventy-Year-Old 4

The Case Of The Mysterious Bug Bites

It was another gorgeous day in Orange County and Termite Terry was busy inspecting a home for termites when a property manager called him on his cell phone. He pulled the phone out of his pocket, looked at the screen, recognized the caller’s name and said hello to her.

She said, “Terry, I don’t know if you can help me, but we’re having a problem with an office building that I manage. All of the people who work in the building are complaining about being bit by some type of bug. We looked around and couldn’t see any bugs, anywhere. We’ve been managing this place for years and never had a problem like this. Do you think you can help me?”

Termite Terry replied, “Of course, I’ll be happy to take a look at it.” He then started asking her questions about her problem, got the property address, and set up a time to meet her at the building.

This office building was on a busy street where a lot of similar offices were located. He pulled into the parking lot and parked behind the building.

This two story office structure was fairly large in size, and at a cursory glance; it looked like it was in good shape. Both sides and the rear of this building were surrounded by asphalt parking lots. The front side, that faced the street, had row of shrubs up against the building, and there was a small strip of grass between the shrubs and the city sidewalk. There were no obvious signs of any pest problems on the outside of this building.

He went inside and met up with the property manager as well as the manager of this office. After greeting one another, Termite Terry asked the office manager to tell him what he had seen. Almost instantly, one could tell that this was no typical office visit. The manager let it be known that he had a crisis on his hands and that something had to be done about it, immediately.

As they took a tour of the building, they met with employees who worked in the various offices. One after another, the employees started showing Termite Terry where they had been bitten. They showed him bite marks on their arms, necks, legs, etc. Termite Terry started feeling a bit uncomfortable because they all wanted to know what was causing their skin problems. Not being a doctor, he was very careful about what he said, and he avoided offering any sort of medical evaluation.

It was very obvious that there was a problem in this building. So, after finishing the tour, Termite Terry asked for permission to start his inspection.

Termite Terry started looking around and thought to himself, “There are a number of insects that can bite people. If this many people are being bit, it seems like I ought to be able to find out what kind of bug is doing this. Geez, I wonder if something else might be causing this problem? Could it be that they are all having some sort of reaction to something else in this office? Maybe there is some substance in the air or in the building that is causing

(turn the page)

80 Years Ago . . .

On July 5, 1937, SPAM luncheon meat was launched by Hormel Foods in Austin, Minnesota. Today, it is sold in 44 countries and 12.8 cans of SPAM are eaten every second!

His Famous Six Word Speech Made When He Dedicated A Building On Harvard’s Campus...

“I never made a dime – talking”

Sebastian Sperring Kresge, born July 31, 1867
The founder of K-Mart Stores

Rave Reviews!

“As I get ready to schedule my annual termite inspection control, I want to take a moment to thank you and your staff for the excellent job you do to keep our home pest free.

You service not only got us termite and pest free many years ago but you have kept us that way for all that time.

You and your amazing staff have helped make our modest home into a perfect little paradise: no spiders or ants. It is a wonderful way to live.”

Paul Moore
Long Beach

“I would like to express my appreciation for having Skip Haffke perform the annual inspection. He is a great inspector and represents your company well. He provided a wealth of information regarding not only termites and their behavior but filled me in on wasps, ants and crickets. He explained the things we should look for if we suspect termite activity and to know which type of termite might be the intruder. We had a mouse/rat intrusion some months back that I was able to take care of on my own and Skip was very informative about what to do to prevent additional intrusions. He shares an incredible wealth of knowledge about the insect world that proves he’s a real expert.

His inspection was thorough and he knew exactly what he was looking for. He was not rushed and knew where to look for trouble. From the remediation work your team performed after last year’s inspection, we are bug-free again and I attribute that to Skip’s supervision and monitoring.

We will be customers as long as we own this home, thanks to Skip’s expert work.”

Tom Rydzeski
Lake Forest

this?”

All of the offices were located on the first floor of the building. Termite Terry went through every single office and room on the first floor. He looked for signs of ants, fleas, flies, roaches, and anything else that could be biting people. There was no evidence of an insect problem, anywhere to be found.

Next, he went up to the second floor to start looking for a clue. No one worked on the second floor. It was only used for storage and they had a bunch of filing cabinets up there. He went all the way around the second floor, checking behind everything, and looking for a clue. There were no signs of bugs, rats, or any other pests.

This building had a flat roof and there was no attic to inspect. He started looking at the building’s ceiling. It was well sealed and there were no signs of leaks that might lead to a pest problem. Termite Terry was starting to worry.

While still on the second floor, he walked back toward the front of the building.

The front part of the second floor looked as though it had been used as a small office in the past. There was old carpet on the floor and there were windows facing the street. A dropped ceiling had been installed over this small area. The ceiling was made of drywall, but there was no way to get into the area above it for an inspection.

Termite Terry decided to inspect this small office area, again. He checked around the windows for bugs, checked the carpet for fleas, and found nothing that would indicate a problem.

By this time, he was thinking of how he was going to tell everyone that he couldn’t solve their problem. He leaned forward, put his hands on the window sill, and stared outside.

While standing there, looking down at the street and watching all the traffic pass by, he saw something in the corner of his right eye. He said out loud, “What was that?”

Termite Terry turned, and started looking outside where he had seen something. He then saw a pigeon fly by and a moment later, he saw

another.

From inside, he couldn’t see where they were going. He decided to go outside and take a closer look.

He stood on the city sidewalk and started looking up at the top corner of the building. There was an electric sign mounted on the top side of the building and sure enough, more and more pigeons were flying in and out of that area. He suddenly became optimistic, and started to feel as though he had found his first clue to the problem.



“Termite” Terry
As Columbo

Termite Terry knows that pigeons often carry mites. These pests are parasites, and they prefer to draw blood from various animals. But, they are also known to bite people when they are in an area that is infested. Most people can’t see mites with the naked eye because they are so small (about 1/2 millimeter long) and are usually light in color.

The building had a steel ladder built on the back side, and he climbed onto the roof to find out where the pigeons were going. He walked over to the area where the sign was located. Behind the sign, he found a hole in the wall where the pigeons were going in and out of. This hole led directly into the dropped ceiling that was located over the small office area.

Termite Terry asked the property manager for permission to cut a hole in the ceiling that was located over the small second story office.

Once he stuck his head up into this area above the ceiling, he saw dozens of pigeons. Termite Terry then grabbed his flashlight and magnifying glass, and started looking for signs of mites. It didn't take long before he said, "Voila – there are mites all over this place!"

Termite Terry now knew how the office employees were being attacked. Yes, every time they walked upstairs to the second floor and walked through this small office space, they were being exposed to these pests.

Getting the pigeons out of that dropped ceiling was no easy task for Termite Terry's crew. They wound up using long painter's poles, with brooms attached, to force the pigeons outside the building.

Eventually they got them all out and cleaned up the area. Next, they sealed off the hole in the outside wall so the pigeons couldn't get back in. The last step was to treat the area with a miticide, to eliminate the mites.

Termite Terry was now feeling a lot better. The mites were gone and he had solved another tough case.

Do you have a pest problem that you need solved? **Call us at (949) 631-7348** and we'll be happy to investigate your case.

Truvia To Be Used As A Pesticide?

Researchers at Drexel University have discovered that the artificial sweetener behind Truvia could be a potent, but safe, pesticide.

They found that erythritol, a type of sugar alcohol found in sweeteners, eliminated the larvae of flies within three days. That is long before they reach adulthood. They also found that flies, when feeding on the sugar substitute, barely produced any eggs, if at all.

Their lab studies on other species are showing promising results. Other

labs have also published follow-up work on different insects, suggesting that erythritol may be effective on a wide array of pest insect species.

"Truvia Bug Spray" . . . sounds like a sweet idea to me. ☺

President's Economic Stimulus

There is an awful lot going on back in Washington D.C., and we are seeing problems all over the world. President Termite Terry says that while all these other issues are important, we need to focus on getting our economy moving again.

Here are just a few more of your fellow citizens who have benefited from his Economic Stimulus Plan:

- Orlando Montes of Anaheim recommended our service to Horacio and Veronica Morales of Anaheim.
- Rene Larios of Santa Ana referred us to Richard Bruno of Huntington Beach.
- Mark Hercules of Long Beach recommended our service to Gig & Catherine Sagahon of Long Beach.
- Bruce Stevenson of Anaheim gets two gas cards this month. He referred us to Richard Ronsko of Yorba Linda, and to Ron Boisvert of Anaheim.

The President's plan is easy and with your help, we can **double the number of people who get FREE GAS each month**. All you have to do is simply refer us to someone who needs a termite treatment, wood repairs or a monthly pest control service. And, if they hire us, we'll send you a **\$50.00 Gas Card**. That is real economic stimulation you can bank on!

Celebrating National Ice Cream Month!

In 1984, President Ronald Reagan designated July as National Ice Cream Month. Almost everyone enjoys eating ice cream during our hot summers, so let's look at some fun facts about this delicious food:

- No one knows who invented ice cream. We do know that around 330 BC, Alexander the Great enjoyed eating snow and ice, flavored with honey and nectar.
- In 1904, a Syrian waffle maker at the St. Louis World's Fair began rolling his waffles into horns to help an ice cream vendor who had run out of dishes. That is how the ice cream cone became popular.
- The average American eats about 20 quarts of ice cream per year.
- Vanilla is the top selling flavor with 33 percent of the market. Chocolate is the second most popular flavor, at 19%.
- 5.8 pounds of whole milk and one pound of cream are used to make one gallon of ice cream.
- The record for the largest ice cream cone ever made is 9 foot and 2.63 inches in height!
- June is the busiest month for ice cream production.
- California is the largest producer of ice cream in America.
- At any given time, 87 percent of Americans have ice cream in their freezer.
- One out of five people share ice cream with their pet.
- In the early days of television, they used mashed potatoes to simulate ice cream on cooking shows. That was because real ice cream melted too fast under the lighting.
- In 1986, Clint Eastwood ran for mayor in the city of Carmel and won. He campaigned against an ordinance banning the sale of ice cream!
- Hawaiian Punch was originally introduced as an ice cream topping.

"Termite" Terry's Insider Information is Published by:

"Termite" Terry Pest Control, Inc.
785 W. 17th St. #G, Costa Mesa, CA 92627
(949)631-7348 www.termitetry.com



A FREE Monthly Newsletter for Friends and Clients of:

"Termite" Terry Pest Control, Inc.

785 W. 17th St. #G
Costa Mesa, CA 92627

Office: (949)631-7348 Fax: (949)722-6190

www.termiteterry.com



Use your smart phone
and click here →



Full Line of Pest Control Service || Termite Fumigations and Treatments || Dryrot and Termite Damage Repairs

**“You’re Going To Love Living In A Pest Free Home.
I Guarantee It.”**

Killer Bees Attack 70-Year-Old Woman And Her Dog

A seventy-year-old woman and her dog were recently attacked by a mob of killer bees, while taking a morning walk in a Huntington Beach park.

A witness to the bee attack called 9-1-1. Fortunately for the victims, the site of the attack was located only about one minute away from the local fire station, and the firefighters were able to get there quickly.

When they arrived on the scene, the firefighters saw that the woman was covered in bees. One of the firefighters stated, that she had so many bees in her hair it looked as though she had dreadlocks.

The bees were all over the firefighters as soon as they got out of their truck. While struggling with their own bee attacks, they pleaded with the woman to come out from behind a fence, and step closer so they could hose her down with foam to suppress the bees.

In spite of being attacked by the bees, firefighters managed to rescue the woman. She still had more than a hundred bees on her when she was loaded into the ambulance.

The victim later told reporters that doctors had to pull bees out of her ears and nose. Despite having a couple hundred new welts on her body, she and her dog are expected to survive their injuries.

Ladies and gentlemen, this is going to be a tough year and you can expect to hear many more stories like this. Some say that the winter rains and all of the blooming wildflowers, are the cause of the increase in bee activity. If you know of a bee problem around your home or place of work, call us and we'll care of it for you. And, if you or someone else is ever attacked by bees, don't hesitate to call 9-1-1.



“Termite” Terry Singleton